



Monday, April 15, 2002

Re: Referral for The Clark Corporation

To whom it may concern:

We contracted with The Clark Corporation in December, 1993 to complete renovations on a 4-story, 15,000 sq. ft. building. The building was completed as upscale executive office suites and ready for occupancy on March 1, 1994 as promised. To put this situation in perspective, I have to provide some background information:

- 1) The building prior to renovation was operated as low-income, month-to-month apartments.
- 2) Every single area of the building was upgraded including: exterior windows, exterior painting, new HVAC, new plumbing for 14 bathrooms, new electrical, new skylight and roof, new fire suppression system and smoke evacuation system, new pre-fabricated stairway system, upgraded elevator controls and complete finishes in every space.
- 3) The Clark Corporation was contracted to do the renovation after a previous contractor was fired. The previous contractor refused to commit to the March 1 deadline.

When Galyn and his crew took over the job, they not only had to work with sub-contractors and contracts that were already in place, but they also had to manage those sub-contractors in order to meet the deadline commitment.

Galyn's crew was professional, highly organized and highly skilled. As in any renovation project, there are things that don't go according to plans. We trusted Galyn and his crew to not only identify the problems, but to present possible solutions for the problems. They were efficient, provided timely reports and stayed within budget.

The success and quality of our building project was reaffirmed this year when OSF St. Francis Medical Center contracted to lease the entire building on a long-term basis. The OSF personnel were totally impressed with the quality image that the building will project for their business. I've had several comments from staff and managers that their offices are the nicest space that they've ever worked in since being employed by St. Francis.

In summary, we have the utmost respect and appreciation for Galyn's company and their work. We have continued to do work with them since 1993. We would not hesitate to recommend them for other construction projects.

I've included a copy of one of our marketing flyers which shows a few photos of the building. If you have any additional questions please call me at 671-5347.

Sincerely,

Diane G. Africano

DA/

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